Top Insurers Ranked By Assets, Net Premiums



Aegon N.V.

Chairman and Chief Executive: Alex Wynaendts

Aegon is a public company specializing in life insurance, pensions and asset management. It has 25,000 employees serving 47 million clients in 20 countries.

Rating: A.M. Best currently rates the financial strength of most of Aegon's U.S. operating companies as A+ (Superior). www.aegon.com



Allianz SE

Chairman and Chief Executive: Michael Diekmann

Allianz is a public company specializing in property/casualty and life/health insurance, asset management and banking. It has approximately 142,000 employees serving more than 78 million clients in about 70 countries. Rating: A.M. Best currently rates the financial strength of most of Allianz's operating companies A+ (Superior).

www.allianz.com



American International Group Inc.

President and Chief Executive: Robert H. Benmosche

AIG is a public company specializing in life and property/casualty insurance and retirement services. It has about 63,000 employees serving 88 million clients in more than 130 countries and jurisdictions.

Rating: A.M. Best currently rates the financial strength of AIG's operating companies A (Excellent).

www.aig.com

TOP INSURERS, PAGE 9

World's Largest Insurers

Ranked by Non-Banking Assets

Asset Rank Rank AMB # AMB Company Name Country of Domicile Non-Banking Assets 1 1 090527 Japan Post Insurance Co., Ltd. Japan 1,139,254,252 2 2 085085 AXA S.A. France 891,511,670 3 3 085014 Allianz SE Germany 805,820,225 4 4 058175 MetLife Inc United States 799,625,000 5 8 058182 Prudential Financial Inc United States 624,521,000 6 9 090826 Nippon Life Insurance Company Japan 622,189,674 7 11 090906 National Mut Ins Fed Agricultural Coop Japan 585,924,870 8 5 058702 American International Group, Inc United States 555,773,000 9 7 085124 Assicurazioni Generali S.p.A. Italy 547,859,074 10 10 086120 Legal & General Group plc United Kingdom 504,976,886 11 6 085999	
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8 5 058702 American International Group, Inc United States 555,773,000 9 7 085124 Assicurazioni Generali S.p.A. Italy 547,859,074 10 10 086120 Legal & General Group plc United Kingdom 504,976,886 11 6 085909 AVIVA plc United Kingdom 482,808,346 12 15 066866 Manulife Financial Corporation Canada 453,183,431 13 12 085244 AEGON N.V. Netherlands 447,522,215 14 13 085144 ING Groep N.V. Netherlands 434,456,960 15 16 085925 Prudential plc United Kingdom 422,845,248 16 14 086056 CNP Assurances France 415,629,862 17 19 091251 Dai-ichi Life Insurance Co Ltd Japan 406,979,027 18 18 058334 Berkshire Hathaway Inc United States 392,647,000 19 17 086976	2.44
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10 10 086120 Legal & General Group plc United Kingdom 504,976,886 11 6 085909 AVIVA plc United Kingdom 482,808,346 12 15 066866 Manulife Financial Corporation Canada 453,183,431 13 12 085244 AEGON N.V. Netherlands 447,522,215 14 13 085144 ING Groep N.V. Netherlands 434,456,960 15 16 085925 Prudential plc United Kingdom 422,845,248 16 14 086056 CNP Assurances France 415,629,862 17 19 091251 Dai-ichi Life Insurance Co Ltd Japan 406,979,027 18 18 058334 Berkshire Hathaway Inc United States 392,647,000 19 17 086976 Zurich Insurance Group Ltd Switzerland 385,869,000	-18.68
11 6 085909 AVIVA plc United Kingdom 482,808,346 12 15 066866 Manulife Financial Corporation Canada 453,183,431 13 12 085244 AEGON N.V. Netherlands 447,522,215 14 13 085144 ING Groep N.V. Netherlands 434,456,960 15 16 085925 Prudential plc United Kingdom 422,845,248 16 14 086056 CNP Assurances France 415,629,862 17 19 091251 Dai-ichi Life Insurance Co Ltd Japan 406,979,027 18 18 058334 Berkshire Hathaway Inc United States 392,647,000 19 17 086976 Zurich Insurance Group Ltd Switzerland 385,869,000	0.15
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13 12 085244 AEGON N.V. Netherlands 447,522,215 14 13 085144 ING Groep N.V. Netherlands 434,456,960 15 16 085925 Prudential plc United Kingdom 422,845,248 16 14 086056 CNP Assurances France 415,629,862 17 19 091251 Dai-ichi Life Insurance Co Ltd Japan 406,979,027 18 18 058334 Berkshire Hathaway Inc United States 392,647,000 19 17 086976 Zurich Insurance Group Ltd Switzerland 385,869,000	-15.54
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15 16 085925 Prudential plc United Kingdom 422,845,248 16 14 086056 CNP Assurances France 415,629,862 17 19 091251 Dai-ichi Life Insurance Co Ltd Japan 406,979,027 18 18 058334 Berkshire Hathaway Inc United States 392,647,000 19 17 086976 Zurich Insurance Group Ltd Switzerland 385,869,000	4.02
16 14 086056 CNP Assurances France 415,629,862 17 19 091251 Dai-ichi Life Insurance Co Ltd Japan 406,979,027 18 18 058334 Berkshire Hathaway Inc United States 392,647,000 19 17 086976 Zurich Insurance Group Ltd Switzerland 385,869,000	2.99
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18 18 058334 Berkshire Hathaway Inc United States 392,647,000 19 17 086976 Zurich Insurance Group Ltd Switzerland 385,869,000	0.44
19 17 086976 Zurich Insurance Group Ltd Switzerland 385,869,000	3.63
	5.49
20 23 090828 Meiji Yasuda Life Insurance Company Japan 361,489,598	2.73
	9.58
21 21 086577 Munich Reinsurance Company Germany 320,616,100	4.75
22 24 052446 China Life Insurance (Group) Company China 308,130,899	10.23
23 20 058707 Hartford Financial Services Group Inc United States 304,064,000	-4.49
24 22 086112 PREDICA-Prevoyance Dialogue du Credit France 295,000,485	0.42
25 25 085485 Life Insurance Corporation of India India 286,732,284	13.98

*Percent change is based upon local currency

Source: A.M. Best research, 2011 data

■ TOP INSURERS, FROM PAGE 8



Assicurazioni Generali S.p.A.

Chairman: Gabriele Galateri di Genola

Generali is a public company specializing in life and property/casualty insurance, along with medical covers, pension services and asset management. It has about 82,000 employees serving 65 million clients in more than 60 countries.

Rating: A.M. Best currently rates the financial strength of Generali's operating companies A (Excellent).

www.generali.com



Aviva plc

Chief Executive: Mark Wilson

Aviva is a public company specializing in long-term savings, fund management and general insurance. It has about 36,600 employees serving 43 million clients worldwide.

Rating: A.M. Best currently rates the financial strength of Aviva's operating companies A (Excellent).

www.aviva.com



Axa S.A.

Chairman and Chief Executive: Henri de Castries

Axa is a public company specializing in insurance and asset management. It has 163,000 employees serving 101 million clients in 57 countries.

Rating: A.M. Best currently rates the financial strength of most of Axa's operating companies A+ (Superior).

www.axa.com

■ TOP INSURERS, PAGE 10

World's Largest Insurers

Ranked by Net Premiums Written

2011	2010				2011 Net	
Premium				Country of	Premiums Written	%
Rank	Rank	AMB #	AMB Company Name	Domicile	USD (000)	Change*
1	1	085085	AXA S.A.	France	99,905,365	-3.51
2	3	058106	UnitedHealth Group Incorporated ¹	United States	91,983,000	7.70
3	5	090527	Japan Post Insurance Co., Ltd.	Japan	83,374,870	-6.62
4	4	085014	Allianz SE	Germany	83,091,085	0.71
5	2	085124	Assicurazioni Generali S.p.A.	Italy	81,602,094	-4.19
6	6	090906	National Mut Ins Fed Agricultural Coop	Japan	76,805,758	-2.56
7	12	090826	Nippon Life Insurance Company	Japan	65,507,282	9.60
8	20	090828	Meiji Yasuda Life Insurance Company	Japan	63,271,350	31.27
9	7	086577	Munich Reinsurance Company	Germany	62,154,820	9.97
10	8	019754	State Farm Group ²	United States	56,557,088	2.38
11	9	058180	WellPoint Inc.	United States	56,286,000	4.02
12	11	052446	China Life Insurance (Group) Company	China	55,995,112	2.07
13	14	070936	Kaiser Foundation Group of Health Plans 3	United States	53,588,845	19.02
14	17	085485	Life Insurance Corporation of India	India	44,901,457	9.34
15	10	085909	AVIVA plc	United Kingdom	43,782,211	-17.68
16	15	086976	Zurich Insurance Group Ltd	Switzerland	43,650,000	-1.43
17	18	091251	Dai-ichi Life Insurance Co Ltd	Japan	43,041,281	6.86
18	19	085925	Prudential plc	United Kingdom	39,068,131	4.40
19	13	058702	American International Group, Inc	United States	38,150,000	-13.67
20	16	086056	CNP Assurances	France	37,192,271	-8.63
21		058175	MetLife Inc	United States	36,280,000	34.31
22		052662	MS&AD Insurance Group Holdings, Inc.	Japan	36,251,027	6.92
23	23	058052	Humana Inc. ¹	United States	35,106,000	7.32
24	24	058334	Berkshire Hathaway Inc	United States	32,907,000	6.44
25	21	085144	ING Groep N.V.	Netherlands	32,720,765	-1.73

^{*}Percent change is based upon local currency

Source: A.M. Best research, 2011 data

¹Premiums shown are earned premiums

²Premiums shown are for U.S. companies only

³A. M. Best consolidation

RESEARCH





Berkshire Hathaway Inc.

Chairman and Chief Executive: Warren E. Buffett

Berkshire Hathaway is a public company with property/casualty insurance and reinsurance operations. Rating: A.M. Best currently rates the financial strength of most of Berkshire Hathaway's operating companies A++ (Superior).

www.berkshirehathaway.com



China Life Insurance (Group) Co.

Chairman: Mingsheng Yang

China Life is a public company specializing in life and property/casualty insurance and asset management. With 144 million long-term in-force insurance policies offering individual and group life, annuities and health insurance protections, China Life is China's largest life insurer.

www.chinalife.com.cn



CNP Assurances

Chief Executive: Frederic Lavenir

CNP Assurances is a public company specializing in personal lines insurance. It has 24 million clients and operations in France, the rest of Europe and South America.

www.cnp.fr



Dai-ichi Life Insurance Co. Ltd.

President: Koichiro Watanabe

Dai-ichi Life is a public company specializing in life insurance. It has approximately 57,000 employees and operations in Asia, Europe and North America.

www.dai-ichi-life.co.jp



Hartford Financial Services Group Inc.

Chairman and Chief Executive: Liam E. McGee

Hartford is a public company specializing in property/casualty insurance, group benefits and mutual funds. Rating: A.M. Best currently rates the financial strength of Hartford's operating companies A (Excellent).

www.thehartford.com



Humana Inc.

Chairman and Chief Executive: Michael B. McCallister

Humana is a public company specializing in health, dental, vision and life insurance in the United States. Rating: A.M. Best currently rates the financial strength of most of Humana's operating companies A- (Excellent).

www.humana.com



ING Groep N.V.

Chief Executive: Jan Hommen

ING is a public company specializing in life and non-life insurance and asset management. It has about 93,000 employees serving 66 million clients in 40 countries worldwide.

Rating: A.M. Best currently rates the financial strength of two ING operating companies A (Excellent). www.ing.com



Japan Post Insurance Co. Ltd.

Director and President: Masami Ishii

Japan Post Insurance is a government-owned company specializing in life insurance, which it sells through its postal parent's post office locations in all of Japan's cities, towns and villages. The company has approximately 6,700 employees. www.jp-life.japanpost.jp



Kaiser Foundation Group of Health Plans

Chairman and Chief Executive: George C. Halvorson

Kaiser is a not-for-profit company specializing in health insurance and health care. It serves 9 million members in the United States in California, Colorado, Georgia, Hawaii, Maryland, Ohio, Oregon, Virginia, Washington and Washington D.C.

www.kp.org

TOP INSURERS, PAGE 11

■ TOP INSURERS, FROM PAGE 10



Legal & General Group plc

Chief Executive: Tim Breedon

Legal & General is a public company specializing in life and general insurance, pensions and investments. It serves more than 7 million clients in the United Kingdom, United States and Europe.

Rating: A.M. Best currently rates the financial strength of an operating company of Legal & General A+ (Superior). www.legalandgeneralgroup.com



Life Insurance Corporation of India

Chairman: D.K. Mehrotra

Life Insurance Corporation of India is a government-owned company specializing in individual life insurance, group insurance and pension plans. It is the largest life insurer in India and has operations in Asia, the Middle East and Europe. **Rating:** A.M. Best currently rates the financial strength of an operating company of Life Insurance Corporation of India B++ (Good).

www.licindia.com



Manulife Financial Corp.

Chief Executive: Donald A. Guloien

Manulife is a public company specializing in life and health insurance, long-term care services, pension products, annuities, mutual funds and banking products. It has more than 26,000 employees and operates in 21 countries and territories worldwide.

Rating: A.M. Best currently rates the financial strength of Manulife's operating companies A+ (Superior). www.manulife.com

Meiji Yasuda Life Insurance Co.

Chairman: Ken-Ichi Sekiguchi

Meiji Yasuda is a mutual company specializing in life insurance and asset management. It has operations in Japan, Asia, the United States and Europe.

Rating: A.M. Best currently rates the financial strength of Meiji Yasuda's operating companies A (Excellent). www.meijiyasuda.co.jp



MetLife Inc.

President and Chief Executive: Steven A. Kandarian

MetLife is a public company specializing in life, nonmedical health and property/casualty insurance, annuities and employee benefit programs. It serves 90 million customers in more than 50 countries.

Rating: A.M. Best currently rates the financial strength of most of MetLife's operating companies A+ (Superior). www.metlife.com



MS&AD Insurance Group Holdings Inc.

President and Chief Executive: Toshiaki Egashira

MS&AD is the public company formed in April 2010 through the merger of Aioi Insurance Co. Ltd., Nissay Dowa General Insurance Co. Ltd., and Mitsui Sumitomo Insurance Group. It writes property/casualty and life insurance in Japan and internationally. **Rating:** A.M. Best currently rates the financial strength of MS&AD's operating companies from A (Excellent) to A+ (Superior).



Munich Reinsurance Co.

Chairman: Nikolaus von Bomhard

Munich Re is a public company specializing in reinsurance, primary insurance and asset management. It has approximately 47,000 employees and operates in more than 30 countries.

Rating: A.M. Best currently rates the financial strength of Munich Re's operating companies A+ (Superior).

www.munichre.com



National Mutual Insurance Federation of Agricultural Cooperatives

President: Yoshinori Yokoi

The National Mutual Insurance Federation of Agricultural Cooperatives, commonly known as "JA Kyosai," is Japan's national mutual aid association of agricultural cooperatives. The company provides property, liability and life insurance.

www.ja-kyosai.or.jp

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RESEARCH

■ TOP INSURERS, FROM PAGE 11



Nippon Life Insurance Co.

Chairman: Kunie Okamoto

Nippon Life is a mutual company specializing in life insurance. It has operations in Japan, the United States and Asia. Rating: A.M. Best currently rates the financial strength of Nippon Life's operating companies A+ (Superior).



Predica-Prevoyance Dialogue du Credit

Chairman: Guy Chateau

Predica specializes in life insurance and is a leading life bancassurer in France. Its parent company, Credit Agricole Assurances, has operations in 70 countries.

www.predica.fr



Prudential Financial Inc.

Chairman and Chief Executive: John R. Strangfeld

Prudential is a public company specializing in life insurance, annuities, retirement-related services and investment management. It has approximately 50,000 employees in 38 countries and territories.

Rating: A.M. Best currently rates the financial strength of Prudential's operating companies A+ (Superior).

www.prudential.com



Prudential plc

Chief Executive: Tidjane Thiam

Prudential is a public company specializing in life insurance and asset management. It has 26 million customers in Asia, the United Kingdom and the United States.

Rating: A.M. Best currently rates the financial strength of Prudential's Jackson National subsidiaries A+ (Superior). www.prudential.co.uk



State Farm Group

Chairman and Chief Executive: Edward B. Rust Jr.

State Farm is a mutual company specializing in automobile, property and life insurance. It has approximately 65,000 employees and 81 million policies and accounts throughout the United States and Canada.

Rating: A.M. Best currently rates the financial strength of most of State Farm's operating companies A++ (Superior). www.statefarm.com



UnitedHealth Group Inc.

Chief Executive: Stephen J. Hemsley

UnitedHealth is a public company specializing in health insurance and health care services. It serves more than 75 million individuals, employs about 100,000 people and operates in all 50 states and about 17 countries worldwide. **Rating:** A.M. Best currently rates the financial strength of United Health's operating companies A (Excellent).

www.unitedhealthgroup.com



WellPoint Inc.

Interim President and Chief Executive: John Cannon

WellPoint is a public company specializing in health insurance. It has 37,000 employees serving 33 million members in the United States.

Rating: A.M. Best currently rates the financial strength of most of WellPoint's operating companies A (Excellent). www.wellpoint.com



Zurich Insurance Group

Chief Executive: Martin Senn

Zurich is a public company specializing in general and life insurance. It has more than 60,000 employees serving customers in more than 170 countries.

Rating: A.M. Best currently rates the financial strength of most of Zurich's operating companies A+ (Superior). www.zurich.com

Note: A.M. Best ratings are as of Dec. 21, 2012.